Kingshills
ESTATE AGENTS

Becoming a Partner Agent

Introducing you to the next step in your estate agency career.

We at Kingshills knew the world of estate agency was changing, so we put ourselves at the forefront of that change.

We strive to help our partner agents deliver 'exceptional service as standard' to their clients through innovative thinking and digital marketing, coupled with the full support from the experienced Kingshills team.



Stephen Grace MNAEA
Founder/Director

stephen.grace@kingshills.co.uk
07801 518130

"I have been successfully selling homes in South Buckinghamshire for over 30 years but I haven't done this all by myself, it has been the team that have supported me through the years and have made it exceptional, and that's why I want to make sure every Partner Agent has the best support they can.

I am keen to share my knowledge with other like minded estate agents, who perhaps want to set up their own business but are unsure on how to do so."

Becoming your own boss

We realise that taking that leap of faith to start your own estate agency can be extremely daunting and time consuming. That is why becoming a partner can be the best route to take.

As a partner of Kingshills, you will become your own boss and set up your own company, avoiding the vast majority of huge costs you would incur from setting up your own estate agency business.



You will have the security of a strong team supporting you both professionally and personally.

What does it take to become a **Kingshills Partner?**

Have extensive knowledge of your local area

Honest and open

Desire to deliver the very best results to your client

Ready to embrace digital marketing and social media practises



Proactive and self motivated

Have a passion for property

Ability to communicate clearly and concisely

An entrepreneur with a willingness to go that extra mile

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That burning question...

How much can you earn?

(Based on £500,000 average sale price with a 1% fee):

1 **You will earn 70% of the fees you generate, up to £80k in a year.**

# of sold properties	1% fee	70% Earnings
🏠	£5,000	**£3,500**
🏠🏠	£10,000	**£7,000**
🏠🏠🏠🏠	£20,000	**£14,000**
🏠🏠🏠🏠🏠🏠	£30,000	**£21,000**

2 **You will earn 75% of the fees you generate, between £80k - £110k in a year.**

# of sold properties	1% fee	75% Earnings
🏠	£5,000	**£3,750**
🏠🏠	£10,000	**£5,250**
🏠🏠🏠🏠	£20,000	**£10,500**
🏠🏠🏠🏠🏠🏠	£30,000	**£15,750**

3 **You will earn 85% of the fees you generate, at a capped percentage after £110k.**

# of sold properties	1% fee	85% Earnings
🏠	£5,000	**£4,250**
🏠🏠	£10,000	**£8,500**
🏠🏠🏠🏠	£20,000	**£17,000**
🏠🏠🏠🏠🏠🏠	£30,000	**£25,000**

If you bring in £150k worth of fees annually (which is a rough target you would have if you worked for a company) your earnings would be as follows:

£80,000 = £56,000 commission
£80,001 to £110,000 = £32,000 commission
£110,001 to £150,000 - £34,000 commission

Making the total earnings of £122,000

Break this down even further =
30 exchanges a year or just 2.5 exchanges a month with an average fee of £5,000 per property

You can earn £1,000 referral fee for a successful new franchisee with Kingshills.

Why choose us?

The benefits:



Being a part of an innovative and forward thinking culture



Receive help with the more mundane and time consuming tasks, such as AML



It will give you the ability to constantly evolve



Have access to our proven systems and procedures



Quarterly on-going self development from industry leaders



Training on our CRM systems



Social media learning and training



Personal access to your own marketing portal



Lettings referrals scheme to make you more money



You will get to focus on the part of the job you love the most

What you will receive from Kingshills:



You will have access to:

- ✓ Rightmove & Rightmove Plus
- ✓ Zoopla
- ✓ On The Market
- ✓ Acaboom
- ✓ Personalised telephone number
- ✓ Email address
- ✓ Sales chasing (for agents with over 15 sold properties in the pipeline)
- ✓ Use of logo and branding
- ✓ AML for buyers & sellers
- ✓ CRM System
- ✓ MoneyPenny call answering
- ✓ Access to marketing resources
- ✓ Weekly blog
- ✓ Social media training

As a business, these systems and processes cost over £7,500 a month and total of £90,000 per year.

Are there any other costs?

Licensing fee - £175 per month

Transaction fee - £100
per completed property
to cover admin tasks

Don't just take it from us...

Testimonials



David Pope

Kingshills Partner

I recently joined as a Partner Agent and this has given me the perfect platform to be my own boss whilst being under the umbrella of something bigger and exciting. As a Partner Agent I have the autonomy to create my business using modern tools and technology, but also have the support and wisdom of an amazing group of colleagues who are always there to help and encourage me to raise standards even higher.

This allows me to be the best version of myself and to step out of my comfort zone with confidence and learn new skills and ultimately offer an exceptional service as standard.

Gillian Morris

Company review

We recently sold and purchased property through Kingshills.

It was a most refreshing experience. They were extremely professional, approachable, honest and diligent. Kingshills don't entertain problems, they just find solutions to any mishap that may occur in the purchasing chain and in our experience they do that with an immediacy that will save the day.

Kingshills are a new breed of Estate Agents who are reliable and work tirelessly on behalf of their clients. This is the standard that all agents would well be advised to aspire to.

We would like to give a big thank you to both Steve James and Stephen Grace and huge thanks to Katie McColm. A great team.



David Pering & Susan Allen

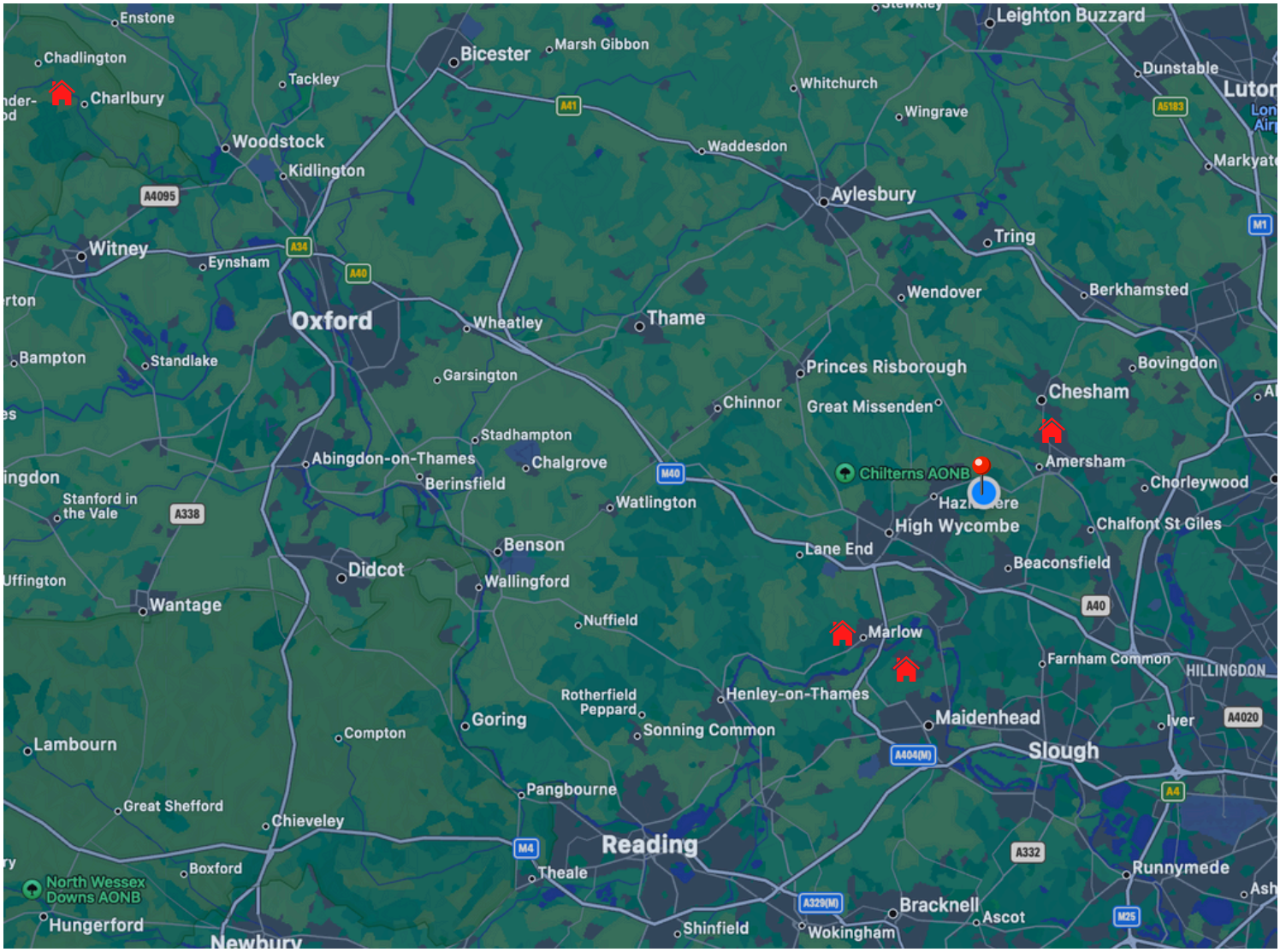
Kingshills Partners

A partnership in Kingshills has given us the chance to finally build our own business. It gave us the opportunity to control our own diary, work from home or even utilise the Kingshills office.

We are given lots of support and access to all the tools including Rightmove, Acaboom, a top CRM system and on-call social media marketing assistance within the team.

Kingshills are a forward-thinking company and have provided a great culture to work in, so for anyone that wishes to be in control of their own destiny with a great work life balance, then we would highly recommend a partnership with Kingshills.

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Our office

Current partner agents

Get in touch to begin your new estate agency journey today!

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